

# GRI Graduates ONLY!

## GRI COURSE IV Broker General Course

**WHEN:**

**NORTH CENTRAL ASSOCIATION OF REALTORS®  
(SPRINGFIELD OFFICES)  
45 SPRINGFIELD AVENUE, SPRINGFIELD, NJ**

**WHERE:**

**Thursdays, September 30, October 7, 14, 28 & November 4, 2010 9:00 am to 4:00pm  
Exam: Nov. 11, 2010 (no classes Oct. 21)**

**COST**

**\$325.00 (includes text)**

**THIS WILL BE THE ONLY NJAR® GRI BROKERS COURSE HELD FOR THE  
REMAINDER OF THE YEAR.**

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New Jersey Association of Realtors®  
Box 2098, Edison, NJ 08818

### GRI Course IV

**General Brokers Course**

Name: *(as it appears on your real estate license)* \_\_\_\_\_

Please register me for GRI Course IV at the:  
North Central Assn' of Realtors Springfield Offices  
beginning on Thursday, September 30, 2010 at 9 am.

**!Check or Charge info must be enclosed!**

My check for \$325 is enclosed \_\_\_ (payable to NJAR)  
or  
I will use my Charge (payment must be made in advance)

Board Affiliation \_\_\_\_\_  
Home Address \_\_\_\_\_  
City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

# \_\_\_\_\_  
(won't be charged until day before class begins)

Business Address \_\_\_\_\_

Exp. Date(req) \_\_\_\_\_ Signature (req) \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

Bus. Tel.# \_\_\_\_\_ Fax \_\_\_\_\_  
Cell# \_\_\_\_\_ Home # \_\_\_\_\_

GRI Graduation date was: \_\_\_\_\_

Salespersons License # - SP \_\_\_\_\_  
(req)

**Please make sure form is completed.**

**GRI COURSE IV**  
**General Brokers Course**

**GRI Course IV, is the supplemental 30 hr. program, which, along with the GRI designation, is the equivalent to the Real Estate Commission's requirements for the Broker General Course.**

**The Broker candidate will then be able to continue with the mandatory 30 hour Agency/Ethics (Course V) and 30 hour Office Management (Course VI) to complete the educational requirements for the broker's license.**

**TOPICS INCLUDE:**

- **Laws, Rules & Regulations**
- **Interests in Realty**
- **How Title is Held**
- **Real Estate Contracts**
- **Liens; Leases**
- **Mortgages – Financing**
- **Deeds & Legal Descriptions**
- **Voluntary and Involuntary Alienation**
- **Settlement Procedures**
- **Math – Broker Level**
- **Real Estate Commission Rules & Regulations**

**INSTRUCTOR:**  
**James S. Miller, GRI, CRB, CREA**