



2025

Installation

GALA

NCJAR'S IMMEDIATE PAST PRESIDENT'S MESSAGE



CHRIS COCCIA
2024 NCJAR President

It has been an incredible honor to serve as your 2024 NCJAR President. Leading and representing this amazing community of professionals has been a truly rewarding experience that I will cherish forever.

We began this year with ambitious goals to elevate our association, but unforeseen challenges, like the National Association of Realtors® lawsuit, required us to adapt quickly. As the details of the settlement emerged, your 2024 Leadership Team recognized the urgent need to provide top-tier education and support to prepare our members for these industry shifts. Together, we organized in-person classes, seminars, and countless virtual training sessions to ensure you were ready to meet these challenges head-on while continuing to serve your clients with excellence.

In addition to addressing immediate needs, we initiated a new strategic plan to position NCJAR for long-term success. We introduced weekly videos to keep you informed and ensure NCJAR remains your trusted source for real estate news and resources. These steps were taken with one goal in mind: to empower you and strengthen our association for the future.

As my term comes to an end, I want to thank everyone who made this year unforgettable—our leadership team, the NCJAR staff, and most importantly, our members. Your resilience and dedication inspire everything we do. I know our incoming 2025 President Jeff Jones and our Leadership Team will continue to guide this association with excellence, building on our progress and leading us toward an even brighter future.

Thank you for your support, and please join me in welcoming our 2025 Leadership Team. Here's to continued growth and success for NCJAR in the year ahead!

NCJAR'S

2025 PRESIDENT'S MESSAGE



JEFFREY JONES
2025 NCJAR President

Welcome to NCJAR's 2025 Installation Gala!

It is a tremendous honor to serve as your 2025 NCJAR President. I warmly invite you to connect with me or any member of our dedicated leadership team and staff throughout the year.

A special thank you goes to our outgoing President and my dear friend, Chris Coccia. His unwavering commitment to NCJAR and his efforts to advance our association have been truly inspiring. Chris's leadership will serve as a guiding light for me as we embark on this journey together.

Our 2025 leadership team is fully dedicated to supporting your professional growth and advancing our industry. As NCJAR consolidates our buildings to improve operational efficiency, we remain committed to delivering exceptional classes, expert trainers, and vital opportunities designed to elevate your business. Serving our diverse membership across Morris, Passaic, Union, and Essex counties, our focus is to ensure every member finds value, resources, and support through NCJAR.

Enhancing communication will be one of our key priorities this year. You can look forward to greater engagement across our social media channels and website, as well as informative videos highlighting the benefits of NCJAR membership. Despite the challenges that 2024 brought, NCJAR members stood strong, and we will continue to celebrate and spotlight the resilience and success of our association.

I am deeply excited and profoundly grateful for the opportunity to serve as your President. A heartfelt thank you to my family, office team, colleagues, and the exceptional 2025 leadership team for their unwavering support and encouragement. Let's make 2025 a year of growth, prosperity, and success for us all. Remember, NCJAR is always here for you—our doors are open every step of the way.

NCJAR'S PAST PRESIDENT'S

Chris Coccia (2024)
Jerry Tuscano (2023)
William Flagg (2022)
Jairo Rodriguez (2021)
David Weisbrod (2005-2006, 2020)
Dennis DeCarlo (2010, 2018-2019)
Debra Flower (2019)
Philip Berman (2019)
Judith Mizzzone (2018)
Susan Horowitz (2017-2018)
Susana Saraiva (2013, 2017)
Dana Williams (2017)
Michael DelDuca (2015-2016)
John Walters (2015-2016)
Carol Tangorra (2015-2016)
Robert Bailey-Lemansky (2013-2014)
Mary Ellen O'Boyle (2003-2004, 2013)
Ilene Horowitz (2013-2014)
William Linteris (2014)
George Finelli (2013)
Carol Van Savage (2011-2012)
Michael Hawley (2011-2012)
Wendy Worthy (2011-2012)
Joanne Stewart (2011-2012)
Kevin Kinney (2010-2011)
William Flagg (2009-2010)
Jo-Anne Mitchell (2009-2010)
Lorraine Kopacz (2004, 2010)
Lynne Mortimer (2008-2009)
Cindy Marsh-Tichy (2009)
Angela Sicoli (1997-1998, 2002, 2009)
Robert Katz (2007-2008)

Mary Ann Sgobba (2007-2008)
Diane Epp (2008)
Brunilda Borges (2008)
Erin Brown (2007)
Kenneth Ufret (2006-2007)
Joanne Tedesco-Kloud (2006)
Dan Shiver (2005-2006)
Terry Brannin (2005)
Ralph LaTorraca (2005)
Diana Bustamante (2003-2004)
Daniel Norton (2004)
Lori Monaco (2003)
Gary Large (2003)
Judith Gioia (2002)
Frank Anthony (2002)
Melanie Selk (2001-2002)
Margaret Timony (2001)
Camille Maas (2001)
Jose Cordova (2001)
Nina Kaeser (1995, 2000)
Maryann Brown (1999-2000)
Robert Oquist (2000)
Marie Episale (1997-1998)
Jacqueline Paterno (1994)
Dennis DiSabato (1993)
Daniel Bove (1992)
Patricia Tahan (1991)
Robert Lindsay (1990)
Patricia Wojtyszyn (1990)
Chuck Forbes (1987)
Clifford Garrigan (1982)
Mildred Halpern (1977)

NCJAR'S

2025 OFFICERS & TRUSTEES

PRESIDENT: JEFFREY JONES, AMERISOURCE REALTY

PRESIDENT-ELECT: CAROLYN BARDACH, COLDWELL BANKER

TREASURER / SECRETARY: MELISSA FLORANCE-LYNCH, REALTY EXECUTIVES

IMMEDIATE PAST PRESIDENT: CHRIS COCCIA, COCCIA REAL ESTATE

PAST PRESIDENTS:

Jerry Tuscano, C-21 Elite Realty

Bill Flagg, ERA Queen City

Dennis DeCarlo, C-21 Award Agency

TRUSTEES:

Carol Tangorra, Prominent Properties

Lynne Mortimer, Coldwell Banker

Tezeta Roro, Keller Williams Suburban

Valeria Marin, Coldwell Banker Liberty

Natalie Lentini, Coldwell Banker

Judy Mizzone, Realty Executives

Todd Seward, Re/Max First II

TRUSTEES / NAR DIRECTORS:

Jeffrey Jones, Amerisource Realty

Carolyn Bardach, Coldwell Banker

Jerry Tuscano, C-21 Elite Realty

Debby Flower, Valley Realty

Bill Hanley, Prominent Properties

Ilene Horowitz, Coldwell Banker

Angela Sicoli, C-21 Award Agency

NCJAR'S

INSTALLATION OF OFFICERS & TRUSTEES

Honoring

Jeffrey Jones

2025 President / Officers & Trustees

Program

Welcome

IRVING CHAM

Flag Salute

ILENE HOROWITZ

National Anthem

BILL HANLEY

Introduction of Invited Guests

IRVING CHAM

2024 President's Remarks

CHRIS COCCIA

Installation of 2025 President & Trustees

KATHY MORIN

2025 President's Remarks

JEFFREY JONES

NCJAR'S MISSION

To create a positive experience for its members through its passionate commitment towards education, timely information, cost-effective member services and programs, fellowship, and professionalism, while adhering to and promoting thereof the Realtor® Code of Ethics.

NCJAR STAFF

Adria Bieksha, Educations / Marketing

Kacey Bloomfield, Membership Administration

Crystal Colón, RCE, Chief Innovation Officer

Karl Conrad, Communications Coordinator

Ella Mae Gading-Delacruz, Communications Director/Technology Specialist

Nina Kaeser, RCE, Professional Standards Administration

Justin Kirkland, Communications Coordinator

Eva Jones-Brenn, Chief Membership Administration

Michelle Perrone-Epstein, RCE, Chief Operating Officer

Donna Ryan, Broker, New Jersey Referral Network, LLC

Bella Smith, Association Services & Locations Director

Douglas M. Tomson, RCE, Chief Executive Officer

Karen Toto, Accounting Specialist

Darrell Wilson, Member Engagement Coordinator



CONGRATULATES!



2024 REALTOR® OF THE YEAR
CAROLYN BARDACH
Coldwell Banker, Morristown

REALTORS® POLITICAL ACTION COMMITTEE (RPAC)

The National Association of Realtors® Political Action Committee (RPAC) is one of the strongest advocacy organizations in the nation for one reason: we have the best members. In politics there are players and victims. Investing in RPAC makes us players. Real estate is our profession, and politics is our business. Investing in RPAC allows us to determine the quality of our future in the industry.

Take a moment and imagine our industry without RPAC:

- Do you have the time to read through legislation at the local, State and National levels to determine how it will impact you and your clients?
- Do you have time to lobby lawmakers?
- How would the elimination of the Mortgage Interest Deduction (MID) impact your ability to sell homes?
- What if NAR hadn't worked with lawmakers to push for a 100% health insurance deduction for independent contractors?
- How many homebuyers would be locked out of the market without FHA single family and VA programs, as well as other Federal and State programs?



EVERY INVESTMENT MAKES A DIFFERENCE.
YOUR PARTICIPATION HELPS US CONTINUE THE FIGHT.

2024 RPAC MAJOR INVESTORS



**Carolyn
Bardach**



**Terry
Brannin**



**Erin
Brown**



**Christopher
Coccia**



**Dennis
DeCarlo**



**Kristen
DeLeo**



**Christian
Dubuque-Strenz**



**William "Bill"
Flagg**



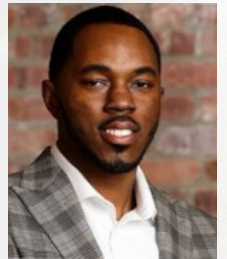
**Melissa Florance-
Lynch**



**William
Hanley**



**Ilene
Horowitz**



**Matthew
Knighton**



**Judith
Mizzone**



**Judith
Moriarty**



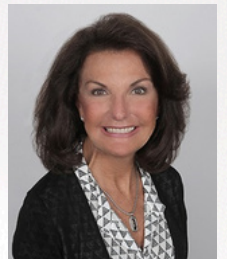
**Lynne
Mortimer**



**Alex
Mosquera-
Munoz**



**Jairo
Rodriguez**



**Angela
Sicoli**



**Walter
Smolenski**



**Patricia
Tahan**



**Carol
Tangorra**



**Douglas
Tomson**



**Blossom
Vernon**



THE LOCAL SOURCE FOR ALL THINGS REAL ESTATE!

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- Legislative Voice
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CONGRATULATIONS

TO NCJAR FOR HAVING

JEFF JONES & HIS LEADERSHIP TEAM

AT THE HELM.

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[CONTACT US](#)



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Where Your Success is Our Goal!

Save The Date

**NCJAR®'s 2024
NJR® Circle of Excellence
Sales Award® Gala**

03.20.25

**THE VENETIAN, GARFIELD NJ
5:30PM-9:30PM**

DON'T MISS IT

ncjar.com



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